## **EXECUTIVE SUMMARY**





KARL NIEHAUS (310) 880-7900 KarlNiehaus@CREI.biz www.CREI.biz 01450751 - RE License

#### **HIGHLIGHTS:**

- Drive-thru Carl's Jr Corporately Guaranteed Absolute NNN Investment
- Corner Retail Pad in front of 255k SF Grocery Anchored Shopping Center
- Tenant Continues to Extend Lease due to Excellent Store Sales
- 42k Cars/day Signalized Corner shared with Superior Grocers Supermarket,
- Starbucks, Burger King, Papa John's and other National Tenants
- 2 Blocks from 138k Cars/day Freeway with 6 On/Off Ramps
- 4 Hotels within 1 Block Creates Heavy Demand for Convenient Food
- 7 Schools within 1 Mile Radius Guarantees Traffic & Restaurant Clientele

**OFFERING SUMMARY:** 2400 White Lane in Bakersfield, CA offers an investor an absolute NNN Investment, with no landlord responsibilities. Excellent location on a 42k cars/day signalized corner with convenient access to on & off ramps for a 138k cars/day freeway only 2 blocks away. With 4 hotels within a block, 7 schools within a mile and surrounded by national tenants, the location is exceptionally busy and ideal for fast food. Carl's Jr has operated at the location since 1992 and keeps extending the lease due excellent store sales and their excellent Rent to Sales ratio. Carl's Jr has 4 extension options of 5-years each with the current lease termination of August 2027. The extension options have no rent increases making it unlikely Carl's Jr will ever give up the location, thus making this a very safe investment. If they ever leave there is huge upside in rental income.

**DEMOGRAPHICS:** Bakersfield is one of the fastest growing cities in California and is currently the 9<sup>th</sup> largest city in the state. Population of over 282k within 5 miles with a household average income of \$71k which is ideal for fast food businesses.

PRICE: \$1,900,000 – 4.83% Cap Rate. Lease Expiration August 2027 with 4 x 5 Year Extension Options



Bakerfield, 2400 White Ln

#### FINANCIAL SUMMARY

and the second second

Summary Price: Down Payment: Year Built / Age: Current CAP:	B		4.83%	CA ) ) Cash on Cash	Return:	4.83%		
Approx. Lot SF: Approx. Gross SF:			35,284 3,510	ò				
Cost per GSF:			\$540.39	Cost per SF of	f Lot	\$53.85		
Scheduled	Income	;						
_	_			RENT RENT				
Tenant Name	Lease	Expire	Approx.	Mthly Rent	Mthly	Options		
Carl's Jr.	Type NNN	7/31/27	Sq. Ft. 3,516	Sq. Ft. \$2.18	Rent 7,650	4 v 5 Vro	No Increases	
Base Rental Income: Annualized Scheduled G Utilities Paid by Tenant:		-	3,516	Avg. R/SF \$2.18	\$7,650 \$91,800	-		Lease includes 5% Percentage Rent Carl's Jr pays the greater of Base Rent or Percentage Rent 5% of Gross Sales is to be Paid as Percentage Rent (Property Taxes & Insurance Costs paid by Carl's Jnr are deducted from the 5% Percentage Rent)
Annualize	d Opera	ting Da	ta					
				CURRENT	REN <u>TS</u>			
Annualized Scheduled G	ross Income	2		91,800		sf/mo		
Vacant Space @ Market Re	ent			0				
Gross Rental Income				91,800				
Percentage Rent				0	0%			
Other Income				0				
Gross Income				91,800	0.00/			
Less Vacancy/Collection F Effective Gross Income	Kes.			0	0.0%			
				91,800 01 800				
Net Operating Income Loan Payments				<b>91,800</b>				
Loan Payments Pre Tax Cash Flows				0	4.8%			
Pre Tax Cash Flows Principal Reduction				<b>91,800</b> 0	4.8%			
Total Return Before Tax				<b>\$91,800</b>	4.8%			
1 otal Return Defore Tax				991,80U	4.0%			

# **PROPERTY PICTURES**







# **PROPERTY PICTURES**

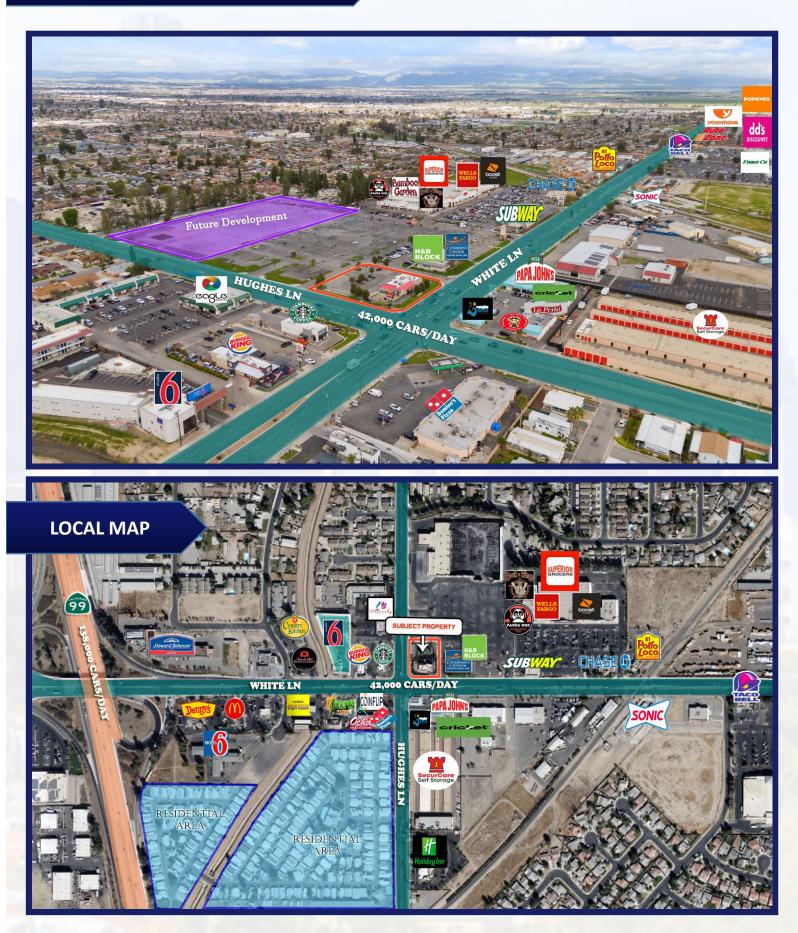






# **PROPERTY PICTURES**







#### DEMOGRAPHICS BY 5-MILE RADIUS





40,740

HOUSEHOLDS 86,742

BUSSINESSES

13,185

POPULATION	2-MILE	5-MILE	10-MILE	
2010 POPULATION	76,093	249,529	527,416	
2023 POPULATION	79,696	281,068	598,221	
2028 POPULATION PROJECTION	81,133	289,477	616,753	
ANNUAL GROWTH 2010-2023	0.4%	1.0%	1.0%	
ANNUAL GROWTH 2023-2028	0.4%	0.6%	0.6%	
MEDIAN AGE	30.6	31.6	32.2	
INCOME	2-MILE	5-MILE	10-MILE	
AVG HH INCOME	\$59,113	\$71,347	\$82,343	
MEDIAN HH INCOME	\$44,646	\$52,418	\$58,829	
HOUSEHOLDS	2-MILE	5-MILE	10-MILE	
2010 HOUSEHOLDS	22,226	77,507	164,567	
2023 HOUSEHOLDS	23,377	86,742	187,079	
			and a second	



